



Appomattox - Hagood Homes



Banyan - Logan Homes



Beaufort - Horizon Homes



Fredricksburg - Firetti Builders



Linden II - Heritage Homes

HOMES FROM THE \$200s- THE \$550s+ **HOMESITES** FROM THE \$50s- THE \$150s+

choice

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TO THE **POINTE**
ISSUE 7
Latest news from the resort-style community of Compass Pointe

Minutes from Wilmington, NC



TO THE POINTE

News from the resort-style community of Compass Pointe | ISSUE 7

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Now open for
ENTERTAINING!

All that's missing is *you...*

FULL STORY, P.2

Welcome to the seventh issue of 'To The Pointe'. Inside, you'll get the latest on our progress, upcoming events and everything Compass Pointe. Want more info? Give us a call-888.717.6468. We'd love to hear from you, and we'll tell you all about the latest and greatest at Compass Pointe...

resort lifestyle

WHERE HAVING MORE COSTS LESS!

Compass Pointe is pleased to announce the opening of our Grand Lanai—the perfect accent to our Resort Oasis! Stay tuned for more updates on our Ahh-menity Center where you can enjoy tennis, resort-style pools, gathering areas, a state-of-the-art fitness center and MORE. Sign up for our newsletter and get updates at **COMPASSPOINTENC.COM!**

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WHY COMPASS POINTE?
Get the top 5 reasons why people are buying here!



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INSIDE & OUT
A look inside our Grand Lanai and Resort-Style Pool



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GET OUTSIDE
Upcoming Area Events



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NEW HOME SPOTLIGHT
A look at the Biscayne



p5
GETTING TO KNOW
Meet one of our staff

say hello to
DAVID JAMES



From the resort-style community of Compass Pointe



TO THE POINTE

ISSUE 7

One of three lounge areas in our Grand Lanai

On the cover

We are pleased to take you inside our newly completed Grand Lanai Pavilion (aka the latest edition to our Resort Oasis).

NEW TO COMPASS POINTE:

We are happy to welcome our newest property owners!

- | | |
|---------------------------------|------------------------------------|
| Alters from Centreville, VA | Lambi's from Fleetwood, PA |
| Askew from New York, NY | LaNeve's from Leland, NC |
| Barrows from East Islip, NY | Larsen from Rocky Hill, CT |
| Bragas from Fairhaven, MA | Matula from Norwalk, CT |
| Brown from Davidson, NC | Murphy from Sandwich, MA |
| Burns' from Bishopville, MD | Nagurney's from Glen Mills, PA |
| Careys from Leland, NC | Nelsons from Mahwah, NJ |
| Clark from Glen Cove, NY | Olsen from Leland, NC |
| Coles from Verona, NJ | Paris from Southington, CT |
| Coulsons from Leland, NC | Pickard from Cary, NC |
| Cradlers from Northboro, MA | Pintos from Paramus, NJ |
| Dammers from Gainsville, VA | Protzman from Newport News, VA |
| D'Angelos from Louisville, KY | Quinns from Chatham, NJ |
| Decea from White Plains, NY | Ratcliffes from Williamsburg, VA |
| DeFontes' from Leland, NC | Reillys from Lumberton, NJ |
| Dingfelders from St James, NY | Rocchios from Staten Island, NY |
| Dodge from Yonkers, NY | Rogers from Sherrills Ford, NC |
| Duffys from West Newton, PA | Rogowskeys from Fairfield, CT |
| Fallons from Strongsville, OH | Roncaioli from Glastonbury, CT |
| Frasers from Neptune, NJ | Sackett from Leland, NC |
| Grimaldis from E. Brunswick, NJ | Schaible from Teaneck, NJ |
| Guga from Locust Valley, NY | Schirmers from Leland, NC |
| Hannwackers from St. James, NY | Schwartz-Levy from Ronkonkoma, NY |
| Hathaway from Leland, NC | Simons from Wilton, CT |
| Herlands from North Andover, MA | Smiraldis from West Milford, NJ |
| Hewitts from New Rochelle, NY | Strepfels from Clive, IA |
| Hills' from Wilmington, NC | Sutton from Vienna, VA |
| Hogans from Newport News, VA | Taorminos from Morris Plains, NJ |
| Hoggs from Mercerville, NJ | Williams from Nanuet, NY |
| Hormans from Williston, VT | Zacher from Whitesboro, NY |
| Howards from Medford, NY | Zimmers from Hopewell Junction, NY |
| Johnsons from Holmdel, NJ | Zsetenyis from Dyer, IN |
| Konen from Dix Hills, NY | |

We look forward to seeing you around the community!

Bobby Harrelson, Developer

Join us for a NEW PROPERTY RELEASE WEEKEND

June 20th-23rd or June 27th-30th

Compass Pointe is much more than a community, it's a destination! We offer an everyday "resort-style" way of life—with more amenities, more location and more affordability.

Easily accessible whether flying or driving, the east coast of North Carolina is one of the most inviting and desirable places to call home. From Compass Pointe, you're just a short drive from mountains, beaches and major metropolitan areas.

Now come see for yourself!

DURING THIS SPECIAL EVENT... CHOOSE FROM
OUR BEST AVAILABLE HOMESITES & ENJOY
Special Purchase Incentives!

CHOOSE YOUR WEEKEND!

*4 days, 3 nights | Waterfront Accommodations
Cocktail Reception hosted by the Developer
Private VIP tours of our real estate opportunities*

June 20-23, 2013

• Hilton Riverside, Wilmington, NC

June 27-30, 2013

• Hilton Riverside, Wilmington, NC

RSVP Today!
COMPASSPOINTE.NC.COM

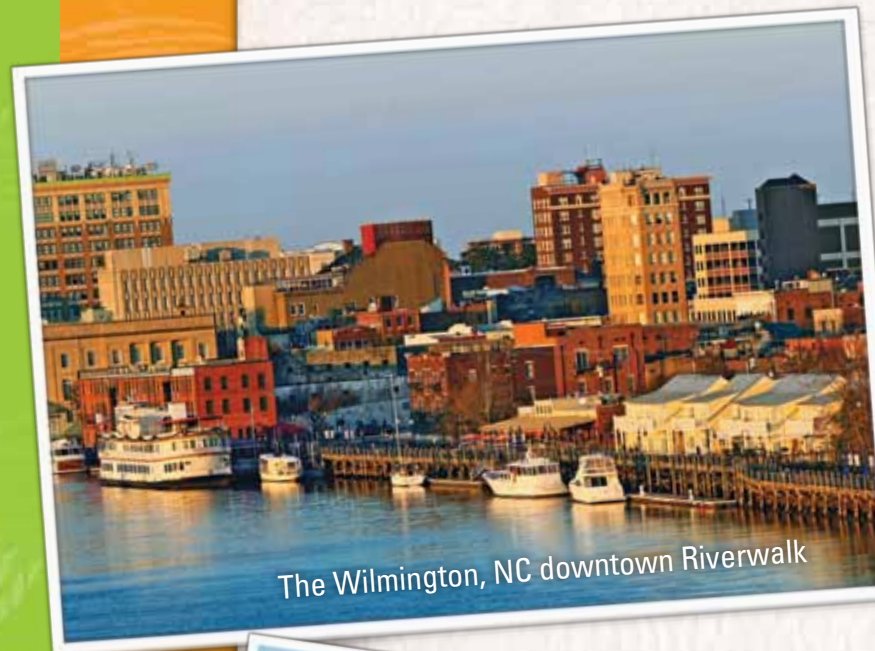
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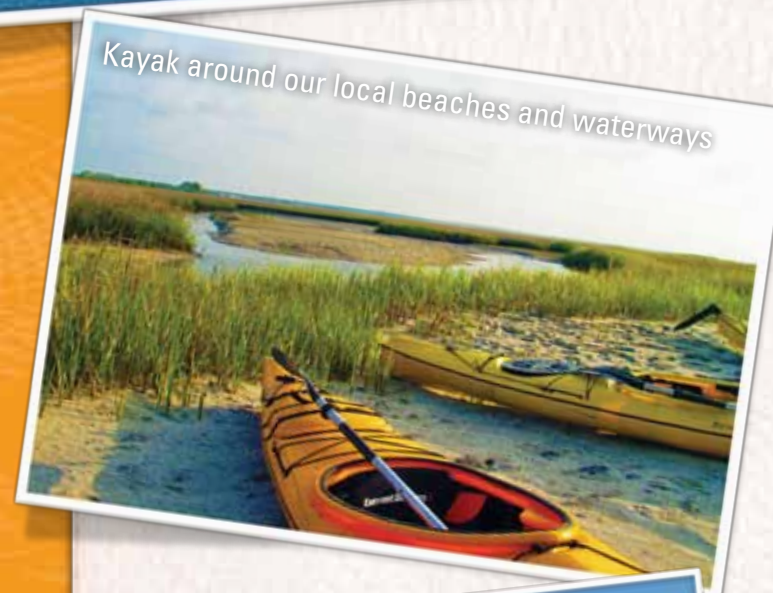
This is not intended to be an offer to sell nor a solicitation of offers to buy real estate in Compass Pointe by residents of Hawaii, Idaho, Illinois and Oregon, or in any other jurisdiction where prohibited by law. Obtain the Property Report required by Federal law and read it before signing anything. No Federal agency has judged the merits or value, if any, of this property.

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Why are people buying in COMPASS POINTE?



The Wilmington, NC downtown Riverwalk



Kayak around our local beaches and waterways



Low NC property tax

1 ^{Amazing} LOCATION

Welcome to southeastern North Carolina and the beautiful Cape Fear Coast - one of the most inviting and attractive places to call home! Enjoy easy access to, well...EVERYTHING! Beaches, lovely weather, plentiful shopping, medical facilities, universities and fun attractions are *just minutes from your door.*

2 DEVELOPER STRENGTH

With over 70 years of building homes and developing communities under their belts, our developers have an impeccable history of success. Their philosophy: *"Give the customer what they want at an affordable price with value and quality."*

3 ^{Resort} LIFESTYLE

It's our way of life! Here you'll enjoy resort-style amenities with tennis, beautiful walking trails, or a relaxing day in a kayak on the waterways!

4 VALUE

HOMES from the \$200s-\$550+
HOMESITES from the \$50s-\$150s
Here, you get great quality construction, unbelievable amenities and trustworthy builders for LESS money. For example a \$300,000 house here would cost you \$1,328 in property taxes for a full year! Low homeowners dues, low property taxes, what's not to love?

5 HISTORICALLY LOW RATES

If you're in the market for real estate, now is the time to consider Compass Pointe. Interest rates won't likely be this low again. Today's economy has created the ultimate buyer's market!

So what are you waiting for?



The interior of our Grand Lanai features 3 lounge areas, 2 bars, grilling area and 3 gathering areas big enough to host a party with friends!



A RESORT-STYLE ESCAPE... inside & OUT!

A look inside our newly completed Grand Lanai Resort Pavilion with pool



The exterior of our Resort Oasis features spacious cabanas, an abundance of comfortable seating and of course our beautiful 6 lane swimming pool!

RESORT-STYLE LIVING now has a headquarters! The new Grand Lanai is no longer just the elegant and massive construction rising up upon our beautiful coastal landscape. It's now a warm, welcoming gathering place for our residents and guests. Our builders and expert designer, Tim Schelfe, have been busy and now it's time to come on in! Take one look at our impressively sized flat screens and generous, casual seating areas and you'll know that this place was custom made for entertaining, gathering with friends and just taking in the good life. Comfortable, oversized chairs beg you to have a seat and stay awhile. Soaring ceilings and refreshing natural light let you take full advantage of the restorative coastal air and plentiful sunny days of Compass Pointe.

Then there's the kitchen and bar~because good times with good friends are made even better by having great food and drink! You'll find everything you need to enjoy time with your friends whether celebrating a special occasion with all the trimmings or simply meeting a neighbor to talk about the latest book you've read.

Our apologies if you begin to think you're in an open air, luxury resort hotel when you enter the Grand Lanai... it's just what we believe our residents deserve! When we say 'resort-style living' is what Compass Pointe is all about, we really mean it! We invite you to visit and explore our amazing, completed Grand Lanai. It may just become your new favorite spot to relax!



Tim Schelfe
{ Interior Designer }

The crown jewel of our Ahh-menity center, the Grand Lanai has finally been completed! After months of construction, it was essential that the interior design of this grand structure be just as stunning as the structure itself. After much debate, the developers hand-selected Tim Schelfe of JDavis Architects to put the finishing touches on the Grand Lanai.

Tim Schelfe, first introduced to our community through his participation in Compass Pointe's Top Model Home Competition, returned once again to put his talents to use. Schelfe has been an interior designer for 26 years and has owned his own firm since 1992.

"I have designed in communities all over the state but have never seen a structure built to the scale of the Grand Lanai," stated Schelfe. "It's quite stunning and brings something very unique and special to the Compass Pointe community."

Designed with a tropical Tommy Bahama theme in mind, Schelfe wanted to ensure that the Lanai could effortlessly function as a multipurpose space. The garden-style seating toward the center and right of the Lanai was dually designed to encourage intimate settings for drinks and small discussions but also to easily transition to suit a larger gathering. As you move to the left side of the Lanai, Schelfe used more open seating positioning to incorporate the television and create an atmosphere conducive to lounging and mingling. The seating positioning, table layout and other elements come together to form the perfect blend of an intimate yet social gathering space.

While it might not be something that you notice immediately, lighting was a key factor in the design of the Grand Lanai. The aesthetic of the fixtures as well as the quality of the light were essential elements when it came to accomplishing the tropical theme of the Lanai. Schelfe, as well as the developers, wanted the light to have a warm feel to maintain the natural elements that abound—palm trees, natural tones and rich textures.

Here's what's cool THIS SUMMER!

These are our top picks for the summer happenings going on within and just outside our gates.

1 Relax at our Ahh-menty Center

With the opening of our Resort Oasis and Grand Lanai, you'll want to spend your summer days lounging by the pool or gathering with friends! At Compass Pointe, we offer resort-style living, right outside your door. Relax poolside or fire up the grill with friends at the Grand Lanai—is there anything better than that?



Our Resort Oasis lies just inside our gates

2 Dining on the Intracoastal

If you're craving some fresh local catch, then look no further...the Intracoastal Waterway is lined with great cuisine! Whether it's lunch on a sunny day or dinner under the stars, what better way to enjoy your meal than taking in the beautiful sights of the North Carolina coast. Have a boat? Dock it at one of the many restaurants and enjoy a bite before heading back on the water!



Dine on the Intracoastal Waterway—Bluewater Restaurant

3 Airlie Concert Series

Pack a picnic and soft blanket and enjoy music under the stars at the Airlie Gardens Concert Series. The events begin on May 4th and are held on the first and third Friday of each month through September.



Airlie Gardens

4 Downtown Sundown

Head to the riverwalk in downtown Wilmington every Friday evening for a free concert as the sun sets over the river. Enjoy live music and, as an added bonus, beer, wine and food abound!



Downtown Wilmington, NC

5 Hit the Beach

The North Carolina coast is known for its beautiful pristine sandy beaches. And enjoying them is just a quick 20 minute drive from our gates. Head over to Wrightsville Beach and enjoy some coastal cuisine, take in the sights at the famous walking "loop" or soak up some rays in the sand.



Wrightsville Beach photo by: Jon Curnow

Share COMPASS POINTE

with your family and friends!

Here at Compass Pointe, we owe a great deal of our success and the excitement around our wonderful community to our terrific group of property owners. Our property owners continue to be our greatest source of new client connections and for that, we will always be thankful.

Let's keep those fantastic referrals coming! If you know someone who you think would like to receive more information about our beautiful community, we've made it easy for you to share their name with us. Visit us at CompassPointeNC.com/share to refer a friend or call us at **888.717.6468** and provide us with their contact information. We will forward along a Compass Pointe informational packet along with your best wishes.



Our property owners celebrating the opening of the Compass Pointe Resort Oasis



First annual Property Owner Appreciation Day

Visit CompassPointeNC.com/share to submit your referral!

model home
feature

The Biscayne



For an impressive coastal home, with a spacious outdoor living space, look no further than the Biscayne!

The Biscayne floorplan, from Liberty Homes, is the perfect coastal home whether it's tucked next to the water or situated perfectly on a nature-focused homesite. This floorplan features 3 bedrooms, 2.5 baths, two car garage and a 345 sq. ft. screened porch. We are sure you'll love this home plan so make sure you add it to your "must see" list when you visit us.

all the extras...

THIS HOME HAS IT ALL!

- Customizable outdoor living areas
- Open living areas | Formal and casual dining areas
- Hardwood floors | Plenty of air-controlled storage
- Expansive master suite with private bath and walk-in closet

Introducing

now follow us on Google+!



Getting to know...

DAVID JAMES

AGE:

40's which is the new 20's. So, 20 something years old

FROM:

Carolinas—Nothing is finer than living in Carolina

LIVED IN THIS AREA:

20 plus years in the Wilmington area. Coastal lifestyle is the best!

COLLEGE:

Bachelor of Science from Furman University

FAVORITE THING ABOUT COMPASS POINTE:

Our number one amenity: our owners

HOBBIES:

Anything outdoors!

KIDS/FAMILY:

Wife Kelly and two teenage daughters! "Lord, help me."

FAVORITE WILMINGTON RESTAURANT:

This one is difficult to answer because there are so many great restaurants. At this moment, probably Bluewater at Wrightsville Beach.

FAVORITE FOOD:

This time of the year it is wild duck breast thinly sliced and marinated then sautéed in garlic/herb butter. The rest of the year just simply Filet with Bearnaise Sauce alongside Coldwater Lobster Tail...or at least that's what I think about while eating the generic version of Special K cereal with "real" strawberries.

FAVORITE MOVIE:

I love musicals except for all that singing and dancing. So, I better stick with the latest Die Hard or James Bond flick.

COFFEE/TEA/SOFT DRINK:

Ah, the Diet Fresca in the Discovery Center. Very refreshing and so much better than the old Tab drinks. Remember that nasty insult to the taste buds? And, on special occasions, SWEET TEA!

READING:

Recently, my reading has been the manual to my smartphone which is not so smart. And why can't the battery last longer than noon?



THANKS DJ!